

Milano/Conegliano, 5 December 2014

## **Finanziaria Internazionale becomes a bank: Banca Finint**

***Finint acquires Banca Arner Italia, contributing assets for more than 100 million euros.***

Finanziaria Internazionale - one of the most dynamic and innovative Italian players in structured finance, corporate finance, private equity, and asset & wealth management – becomes a bank.

The new Group, headed by Banca Finint, will be born from the acquisition of Banca Arner Italia S.p.A. from the Swiss bank Banca Arner SA.

As for the corporate structure, Finanziaria Internazionale Group will acquire the bank through cash capital increase and contributing shareholdings, while the Swiss shareholders of Banca Arner SA will exit totally and conclusively.

In particular, the companies of Finanziaria Internazionale Group active in investment banking will be transferred together with assets equal to more than 100 million euros, and a new bank will be established, which will apply to the relevant banking group register in due time.

The deal will be formalised in compliance with the provisions of the Bank of Italy, which issued all necessary authorisations on 2 December. The corporate process is expected to be completed within 15 December.

Banca Arner SpA was established in 2003 on the initiative of the Swiss parent Banca Arner SA, with the purpose to provide private banking services in Italy to high-profile clients. Banca Arner, following the Bank of Italy's inspections in 2008 and 2013, underwent deep reorganisation, and operations were limited. To date, the bank has 13 employees and residual assets under management of approximately 30 million euros.

Through the launch of a bank within the Finanziaria Internazionale Group, existing activities will benefit from the potential offered by banking services and, in the meantime, the new Bank will grow starting from very wide client-base and relationships. The introduction of the Bank will generate a virtuous cycle of synergies in Finint Group, combining resources, distribution channels, with progressive offer integration.

Banca Finint's products and services - offered also on-line - include structured finance, asset & wealth management, private banking, and corporate finance. In particular, the new institution will stand out offering companies innovative instruments to access capital to develop their business, which Finint Group has created and sponsored throughout its history: securitisation, accommodation bills, strategic funds, funds for renewables, mini-bonds, etc.

Milano/Conegliano, 5 December 2014

Enrico Marchi will be Chairman of the bank, Andrea de Vido Managing Director and Andrea Perin General Manager. The Board of Directors will comprise Giorgio Bertinetti, Giuliana Scognamiglio and Alessandro Banzato.

*«The acquisition of the banking license is a strategic decision coming after more than 18 months of hard work – said Enrico Marchi, founder and Chairman of Finanziaria Internazionale – and it represents the successful completion of the Group history and development in Investment Banking, an industry where Finint’s position is widely acknowledged».*

*«Banca Finanziaria Internazionale, introducing itself as the first Private Investment Bank in Italy – added Andrea de Vido, founder and Managing Director– will be the natural partner to help companies access capital markets, both bonds and equities, and it will offer alternative wealth management services, maintaining the spirit of innovation that has always characterised our Group».*

Finint was advised for legal and regulatory purposes by Studio Bonelli Errede e Pappalardo, while sellers were advised by Mr. Francesco Caputo Nasseti, Esq.

**Finanziaria Internazionale** recorded constant growth in structured finance, corporate finance, and asset management, even during the years of market crisis. Today, activities dedicated to financial services rely on approximately 190 employees in the offices of Conegliano and Milan, for a total of over 31 million euro fees per year.

Since the beginning more than 30 years ago, Finanziaria Internazionale showed an inclination to innovation and quality of services offered. For example, it was the first in Italy to develop new financial products such as securitisation, alternative investment funds, and recently investment funds in mini-bonds.

Finint is leader in Italy in the structuring and management of securitisation deals. Since 1991, it structured more than 100 public securitisation deals for a total higher than 60 billion euros of issued securities, and now it manages more than 260 deals with assets higher than 285 billion euros.

Finanziaria Internazionale Investments SGR S.p.A., the Italian-law asset management company belonging to Finanziaria Internazionale Group, manages more than 20 investment funds with assets under management of approximately 1.3 billion euros.

Corporate finance activities carried out successfully by Finint as advisor from 2000 to date brought to more than 60 significant M&A and reorganisation deals.

Finanziaria Internazionale is active also in the private equity industry, invests through NEIP funds managed by Finint & Partners in Italian companies with the aim to support growing industrial projects: after very positive performance of the first two funds, the new NEIP III raised 75 million euros and started investments.

# PRESS RELEASE



Milano/Conegliano, 5 December 2014

Web site: <http://www.Finint.com>

***Finanziaria Internazionale**, founded in 1980 by Enrico Marchi and Andrea de Vido, has its offices in Conegliano (Treviso) and Milan, and employs around 500 people in the Group's activities. The Group is active in the following sectors: Corporate Finance, Private Equity, Securitisation and Structured Finance, Asset & Wealth Management and Business Process Outsourcing.*



*Take care of the environment! Do not print this press release if not strictly necessary*

**Finanziaria Internazionale Holding S.p.A.**  
Via Vittorio Alfieri, 1 – 31015 Conegliano TV  
<http://www.Finint.com>

#### CONTACTS

Ufficio Relazioni Esterne  
Eleonora Riva  
Tel. +39 0438 360 679  
[eleonora.riva@finint.com](mailto:eleonora.riva@finint.com)

#### Barabino & Partners

Ferdinando de Bellis  
[f.debellis@barabino.it](mailto:f.debellis@barabino.it)  
Dario Esposito  
Tel. +39 02 7202 3535  
[d.esposito@barabino.it](mailto:d.esposito@barabino.it)